

FAQs

For Australian TVET providers

What is Katalis?

IA-CEPA ECP Katalis (Katalis) is a government-backed development program unlocking the vast economic potential of the partnership between Australia and Indonesia.

Established under the <u>Indonesia-Australia Comprehensive Economic Partnership Agreement Economic Cooperation Program (IA-CEPA ECP)</u>, it is a five-year (2020-25) economic cooperation program that aims to support strong, sustainable and inclusive trade and investment between Indonesia and Australia. Katalis complements existing Australian development program activities with a commercially oriented, bilateral approach.

What is the Indonesia-Australia Skills Exchange platform?

Katalis built the IAskills.org platform to allow Australian education providers and Indonesian organisations to engage with each other, to build the skills of the Indonesian workforce and address training gaps in the market.

Developing Indonesia's human capital is one of the five priorities of the Indonesian Government towards achieving economic growth, eradicating poverty, and improving welfare. Australia is well-positioned to support Indonesia to address its skills gaps, thanks to Australia's highly regarded technical vocational education and training (TVET) system and deep connections with industry.

If you would like to learn more about skill development needs and opportunities in Indonesia, you will find more information in the <u>Katalis Market Insight report</u>. Other Katalis Market Insight reports on Indonesia's skills needs across industries are also available for download here.

Can Australian providers deliver training in Indonesia?

Through IA-CEPA, Australian TVET providers can deliver course content in Indonesia and/or establish a presence in-country. Providers can deliver both accredited and non-accredited course content.

The <u>iaskills.org</u> platform will help Australian providers to leverage the IA-CEPA agreement and deliver training directly to Indonesian businesses.

How will Australian providers benefit from joining the Indonesia-Australia Skills Exchange platform?

The Indonesia-Australia Skills Exchange platform will connect Australian TVET providers with Indonesian organisations that are looking for employee training, either off-the-shelf or tailored to their needs.





The platform allows Indonesian organisations to view training courses from Australian providers and follow-up directly with providers to access courses. Indonesian organisations can also post specific training requests to meet their exact needs and seek providers to design and deliver bespoke offerings. Australian providers can build a profile on the platform to market their credentials and offerings they believe will suit the Indonesian market.

Are there any fees for providers to join the Indonesia-Australia Skills Exchange platform?

There is no cost associated with joining the platform or for publishing training courses. The fees charged to Indonesian businesses for courses, whether standard or bespoke, is a commercial matter between both parties.

How will Katalis market the platform to Indonesian organisations?

Katalis has commenced an active campaign to promote the platform to Indonesian organisations, covering social and digital media, as well as promotional events to showcase the platform and the Australian providers who are participating. There has been a high level of interest from across Indonesian organisations in the platform, and we anticipate this continuing to grow as more courses and providers become available on the platform.

The platform is publicly available with an effective search functionality and direct links to Australian provider websites, to encourage any business, whether registered or not, to look at available options and seek further information.

What type of providers should register for the Indonesia-Australia Skills Exchange platform?

The key skill development needs in Indonesia are in TVET areas. As such, TVET providers and Australian registered training organisations are the primary focus to profile on the platform. However, universities and digital content providers can also join the platform if they are able to deliver relevant workplace skills training to business/employers.

What prerequisites are there for providers wishing to join the platform?

To ensure the best experience possible for both sides, we recommend providers have some experience in delivering training outside of Australia and/or to participants from multicultural backgrounds, however it is not mandatory.

Providers must have experience in delivering workplace skills training to employees, in any sector or field.

Can I have a profile but no courses on the platform?

Providers **must** set up a profile *and* list at least one course when joining the Indonesia-Australia Skills Exchange.





Provider profiles that do not have any listed courses or workshops will be unpublished after a set period of inactivity, and can only be re-activated by re-registering and listing at least one course/workshop.

What courses are most relevant to the platform?

The platform is focused on meeting the needs of Indonesian business, government and industry. As such, short courses and micro-credentials are most likely to be of interest. Targeted Indonesian businesses have indicated particular interest in shorter courses that focus on practical skill development that can be applied into the workplace.

The platform is open to courses that can be delivered online or in-person, to accommodate different needs, budgets and sectors. We encourage providers to list all relevant courses and qualifications. However, given the cost associated with travel and international delivery, <u>market research</u> has indicated that online courses may be attractive to the Indonesian market, and providers should consider this in prioritising courses to upload or when offering bespoke course offerings.

Should providers list courses that can be offered as customised group courses or courses for individuals (public training)?

Early market research indicates potential demand for both customised group courses and individual training. The platform is designed to meet a broad range of needs, across a range of sectors, budgets and businesses. The exact courses needed will depend on the Indonesian business, training budget and skills in demand.

How do providers register to join the platform?

Providers wishing to join the Indonesia-Australia Skills Exchange platform should follow a simple, two-step process to register and build a profile and course offering.

- 1. Complete the registration form <u>here</u>. Applications will be reviewed by the Katalis team to ensure they meet the criteria.
- 2. Providers who are approved to join the platform will be notified via email, and can then login and begin building their course offering.

For any questions regarding the Indonesia-Australia Skills Exchange, please contact connect@iaskills.org.

